

Financing Strategy	Investor Relations	Investor Advisory	ESG Ratings Advisory	ESG Reporting & Disclosure	Institutional Developments
<ul style="list-style-type: none"> • Development of sustainable finance frameworks • Advise on a selection of Green and Social projects / assets for Use of Proceeds (UoP) financing, as well as the Second Party Opinion (SPO) process • Develop Key Performance Indicator (KPI) strategy and targets for sustainability-linked products and assist with establishing SLB frameworks • Optimise ESG Messaging to credit rating agencies • Structuring and advice on ESG-linked products, including derivatives • Development of bespoke ESG screens to the collateral of ESG financing transactions 	<ul style="list-style-type: none"> • Advice and insight into investor ESG strategies and priorities • Optimise ESG communications with investors • Roadshow co-ordination and ESG-targeted investor presentations • Develop and draft Q&A responses to potential investor questions (e.g. ESG ratings / strategy) 	<ul style="list-style-type: none"> • Defining and integrating ESG strategy for investors (scorecards, exclusion lists and methodologies) • Defining Climate and ESG risk management strategies (e.g. portfolio decarbonisation) • Supporting execution of carbon strategies (e.g. carbon offsets at fund level) 	<ul style="list-style-type: none"> • Deep dive analysis into ESG ratings and process to improve / enhance ratings • Work closely with the agencies and management to help optimise the outcome • Support process of solicited ESG rating(s) • Assess economic impact of ESG ratings (investors, other stakeholders) 	<ul style="list-style-type: none"> • Aligning financing products and actions to ESG strategy • ESG reporting and ESG KPI benchmarking to sector and “best in class” • Optimise reporting and disclosure for successful ESG financing (e.g. adopting Task Force on Climate-related Financial Disclosures (TCFD)) 	<ul style="list-style-type: none"> • Analysis of potential impact of political and regulatory developments • Planning and preparing for and acting on institutional developments • Analysis of opportunities related to institutional ESG developments